The EDIT Value piloting took place from March to May 2014. One facilitator, two members of the management team and the team of STENUM were involved in the EDIT Value process.

Quotation: “It is always good to discuss our procedures with people from outside” – Production manager of the SME at the final meeting.

### Sector: Food processing
- **Size:** 91 employees
- **Products:** Production, bottling and sales of spirits
- **Annual Turnover:** 25 Mio EUR

#### Meetings
1. **First meeting with the production manager:** Introduction of the EDIT Tool and the steps of the testing phase
2. **Introduction of the work sheets**
3. **Stakeholder analyses**
4. **Input/Output analysis**
5. **Walk through**
6. **Life cycle analysis**
7. **Discussion of the potentials**
8. **Analysis of the compressed air system**
9. **Feasibility study**
10. **Action Plan and final report**

#### Potentials:
- **Electricity:** Optimization of the compressed air system: savings are possible of about 20%.
- **Heat:** Record of the heat consumption per unit.
- **Brewer grains (wash):** Recycling in a biogas plant.
- **Raw material:** Local provider for raw materials.
- **Implementation of energy meters and energy management system**

#### Lessons learnt:
- The availability of data is limited and SMEs can not provide accurate data costs for materials, energy, water, etc.
- Preparation of schedule for walkthrough and checklist for all relevant areas.
- Companies need additional hints e.g. in manual or checklists how to get data, required accuracy, plausibility checks.
- The data collection (Input/Output analyses) for the companies is very time consuming.

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