**EDIT Value**

**Pilot Phase in Germany (SME 1)**

**Sector:** Metal processing  
**Size:** 20-30 employees  
**Products:** Aluminium castings for a variety of sectors  
**Annual Turnover:** 2 - 3 Mio EUR

- The EDIT Value piloting took place from July to September 2014  
- One facilitator (Modell Hohenlohe, Germany) and the two managing directors of the SME were involved in the EDIT Value process.  
- „We appreciated the holistic approach of EDIT Value and the practical advices of the consultant.“ – managing director at the final meeting

### Lessons learnt and recommendations:

- The facilitator emphasized the „Identification of core aspects“ as the strongest part EDIT Value  
- This pilot study showed that EDIT Value can be used as a „quick review“ tool. Specific results and suggested measures considerably depend on the facilitator / consultant involved in the process.  
- Optimize reporting: Evaluation and reporting are time-consuming and labor-intensive. Templates and „automated procedures“ would facilitate the preparation of a transparent final report.  
- **One flow:** EDIT Value should better show how the single analyses are linked and related to resource efficiency  
- „Identification of core aspects“: A more simplified language and examples for certain aspects (strategy, management) would be helpful.

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**Next steps**

- Use energy key performance key indicators & energy management system light  
- Use waste heat of compressors for heating of water  
- Replace lamps  
- Compressed air: lower pressure, detect and fix leaks  
- Prepare an „energy instruction“ for employees, provide training  
- Formulate your good ideas for a vision, values, and strategic goals  
- Assess IT security, prepare an IT security strategy  
- Employees should consider work safety conditions (dust, noise)  
- Consider the internal rate of return for cost savings  
- Consider life cycle costs for new facilities, projects ...  
- Consider resource efficiency in procurement activities -> be creative!